



Erik J. Jensen
Shareholder

ejensen@bhfs.com
303.223.1205
Denver, Colorado

Erik Jensen brings a strong business and pragmatic perspective to his practice assisting individuals, businesses and nonprofits with their federal, state and local tax issues. Erik frequently advises clients in a wide range of industries on tax-efficient structuring for business formations, capitalizations, mergers, acquisitions, reorganizations and liquidations, and provides counsel on a variety of other tax and business needs. He has considerable experience in the area of state and local taxation and has represented clients in audits and litigation matters in numerous jurisdictions across the United States.

In addition, Erik has significant experience working with joint ventures in a variety of industries and drafting their joint venture agreements and other documents related to their ongoing operations.

Erik also provides investors, developers and business owners with advice on tax, structuring and compliance issues relating to Opportunity Zone investments. He is a frequent lecturer on Opportunity Zones, having given presentations to audiences across Colorado and the country.

Prior to joining the firm, Erik worked as a tax associate at Baker Botts in Houston and as a tax and corporate associate at Otten Johnson in Denver. He also previously taught courses on Taxation of Property Transactions and Tax Research and Writing as an adjunct professor in the graduate tax program at the University of Denver Sturm School of Law.

In his pro bono practice, Erik helps 501(c)(3) organizations with their formation and application for tax exemption and counsels them in their ongoing tax-related compliance issues.

Practices

Tax

Representative Matters

- Represented Heavenly Daze, LLC in its acquisition of all of the issued and outstanding membership interests in Workforce Insight, LLC.
- Represented ART Capital LLC in its acquisition of Pebble Technology, Incorporated, a manufacturer and supplier of pool finishes, pool enhancements and other outdoor environment products.
- Represented Wellbiz Brands, one of KSL's portfolio companies, in the acquisition of substantially all of the assets of the Amazing Lash Studio group of companies, the franchisor for Amazing Lash Studios. In addition, the acquisition included the separate purchase of seven Amazing Lash studios (franchisees).
- Represented Tuff Shed, Inc. in the acquisition of certain assets of Home Brands, LLC.
- Represented ART Capital LLC in its acquisition and financing of Outdoor Dimensions, LLC, a full-service provider of signage and outdoor marketing solutions based in Southern California.
- Represented Agents Investors Group of America, LLC in the sale of all of the issued and outstanding shares of capital stock of its wholly owned subsidiary, Alliant National Title Insurance Company, Inc., to Presidio Investors.
- Represented ART Capital LLC in its acquisition and financing of Andersen Commercial Plumbing, LLC, a

commercial plumbing business in Southern California.

- Represented NexusTek Holdings, LLC and its wholly-owned subsidiary Nexus Technologies, LLC, in the acquisition of substantially all of the business assets of Syndeo Technologies, Inc., a Massachusetts corporation and IT managed services provider.
- Represented VetScience LLC and its Fruitables brand of natural dog treats and food supplements in its sale to Manna Pro Products, LLC.
- Represented Vigeo Investments, LLC in its acquisition of and acquisition financing for Energy Hydraulics.
- Represented Subsea Global Solutions, a portfolio company of Lariat Partners, in its sale to GenNx360 Capital Partners. Subsea Global Solutions is a leader in underwater ship maintenance, repair and marine construction.
- Represented KORE Investments, LLC in a record setting acquisition of a 12-story, 242,000 sq. ft. building housing Re/Max's headquarters as well as buildings occupied by Shanahan's Steakhouse and to be occupied by Snooze.
- Represented Midstate Energy, L.L.C., a portfolio company of Bow River Capital Partners, in its acquisition of and acquisition financing for Urban Energy Solutions, LLC, an independent provider of comprehensive development, design and engineering services relating to energy efficiency solutions.
- Represented Encore Consumer Capital, a San Francisco-based private equity firm focused on the consumer products industry, in its investment in Supergoop!, the only prestige beauty brand 100% dedicated to UV protection.
- Represented KeyBank National Association in term loan and revolving credit facility for the acquisition by RailPros Holdings, LLC of RailPros, Inc., RailPros Field Services Inc., and Railpros Inspection Services, LLC.
- Represented RAS & Associates, LLC in the sale of substantially all of the company's assets and certain liabilities relating to the company's business of providing strategy, management, operations, performance improvement and business consulting services.
- Represented Pico Digital, Inc. in its sale to ATX Networks, a portfolio company of H.I.G. Capital, LLC.
- Represented Mi Pueblo, a portfolio company of Victory Park Capital, in its sale to an affiliate of Kohlberg Kravis Roberts & Co. L.P. Mi Pueblo is Northern California's leading Hispanic grocery retailer. In connection with this transaction, KKR also acquired Cardenas Markets, a Southern California Hispanic grocery retailer.
- Represented a real estate investment company in the acquisition and financing of a multi-use, multi-property project in Nashville, TN. Project included an existing 239 unit apartment building and 27,359 square feet of retail space and a to-be-developed 139 unit apartment building and approximately 8,525 rentable square feet of retail space. Provided real property due diligence; amended commercial leases; negotiated membership purchase agreement, joint venture agreement, loan documents, property management agreements, reciprocal access and parking agreements, shared amenities agreement, and temporary construction agreements; and formed, converted, merged and dissolved entities in multiple states.
- Represented Boulder Ventures and its affiliated investor group in a Series A preferred stock investment in Black Bear Energy, Inc.
- Represented Residential Property Management of Idaho and Allied Maintenance Plus, a full service property management family of companies, in its sale to park Place Property Management, a portfolio company of TZP Group LLC.
- Represented Home Encounter, LLC, a full service property management company, in its sale to HRG Management, LLC, a portfolio company of TZP Group LLC.
- Represented Park Place Property Management, LLC, a full service property management company, in its sale to HRG Management, LLC, a portfolio company of TZP Group LLC.

Community

Board of Directors, The Adoption Exchange
Special Olympics of Colorado
Big Brothers Big Sisters of Colorado

Publications & Presentations

- Will Opportunity Zones Succeed in Stimulating Investments?,
Brownstein Client Alert, March 13, 2019
- The Upside of Opportunity Zones for Hotel Developers and Hotel Owners, Co-author, *Hotel Online*,
February 26, 2019
- When Are Tax Increment Revenues Federally Taxable?,
Brownstein Client Alert, February 6, 2019
- How Do Opportunity Zone Deals Really Work?, *Brownstein Client Alert*, January 10, 2019
- Treasury Releases Guidance on Business Interest Deduction Limits, *Brownstein Client Alert*, December 7,
2018
- Treasury Releases Guidance on Opportunity Zones, *Brownstein Client Alert*, November 2, 2018
- Treasury Releases Guidance on Opportunity Zones, *Brownstein Client Alert*, October 24, 2018
- Brownstein Podcast Series: New Tax Incentives in Qualified Opportunity Zones, *Brownstein Podcast
Series*, October 8, 2018
- Treasury Releases Long-Anticipated Guidance on Taxation of Passthrough Entities, *Brownstein Client Alert*,
August 9, 2018
- Understanding The Tax Cuts and Jobs Act, *Brownstein Podcast Series*, March 28, 2018

Education

- J.D., 2009, Boston University School of Law
- LL.M., 2010, New York University School of Law, Taxation
- B.A., 2006, *magna cum laude*, Pacific Lutheran University

Admissions

- Colorado
- Texas