



Marc S. Lampkin

Shareholder

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Washington, DC

Marc Lampkin serves as the managing partner of Brownstein's Washington, DC office, and serves on the firm's Executive Committee. He also previously served as a co-chair of the firm's Government Relations Department. He is a highly respected advisor and veteran Republican House and Senate lobbyist, bringing years of political, legislative and campaign experience to bear for his clients.

On the Hill, Marc is well-respected for his role as a member of House Speaker John A. Boehner's (R-OH) 'Team Boehner', a team of high-level strategic advisers that work closely with Speaker Boehner and other Republican members. His relationship with Speaker Boehner goes back to 1995 when Marc served as General Counsel for the House Republican Conference under then-Chairman Boehner for three years. In addition to his time on the Hill, Marc served in a variety of roles from 1999 to 2001 with the Bush for President Campaign. His years on the Hill, campaign experience, and extensive relationships with administration officials and staffers, at policy think tanks, trade associations and the media have made him a trusted unofficial advisor for numerous members of Congress, cabinet officials, and other leading Washington policymakers.

Since entering the private sector in 2001, Marc has successfully put his political acumen to work navigating matters and proceedings before federal court and agencies, including mergers and acquisitions, and financial services, transportation, infrastructure and trade issues. In addition, he has been involved in several high profile and successful public advocacy campaigns. Most recently, he led the Strong American Schools (SAS) issue advocacy campaign (2006-2009), a joint project funded by the Bill & Melinda Gates and the Eli and Edythe Broad Foundations, which oversaw the organization's "Education in '08" effort, pushing the issue of education reform to the forefront of the 2008 presidential campaign.

In his own time, Marc's passion for education reform and opportunity has included raising millions of dollars for nonprofits that support education options for parents and disadvantaged children. He serves on the Board of Directors of Horton Kid's Inc. and Chairs the Dinner Committee of the Boehner-Lieberman Dinner to benefit the Consortium of Catholic Academies in Washington, DC.

Previous Experience

Strategic Advisor to House Speaker John A. Boehner (R-OH)

Policy Director for the late U.S. Senator Paul D. Coverdell (R-GA)

Deputy Campaign Manager, Bush for President Campaign

General Counsel, House Republican Conference

Majority Professional Staff Member, House Education and Labor Committee

Marc Lampkin is well regarded for his wealth of advisory and lobbying experience. His broad practice includes mergers and acquisitions, infrastructure and trade issues among others. Clients value his "incredibly good network," and add: "He is very energetic and a pleasure to work with." - Chambers USA, 2019

Practices

Government Relations, Congressional Oversight & Investigations, Financial Services, Education

Financial Services

- Brownstein successfully assisted AMC Theatres in sensitive proceedings involving foreign investment, CFIUS, and occasioned political interest. Brownstein worked to inoculate these matters from undue political pressure.
- Led effort on behalf of a global financial services firm to initiate congressional oversight which resulted in successful termination of an enforcement action.

Education

- Faced with intense Congressional scrutiny, Brownstein worked with our client to develop congressional messaging, engage in meetings in the United States Senate, and prepare for a high profile congressional hearing, ultimately mitigating Congressional concerns.
- Successfully blocked a rule proposed by the Department of Education that would have negatively impacted higher education client's operating status, through strategic outreach to Congressional leadership, and senior White House officials.

Tax

- Successfully lobbied the Securities and Exchange Commission to carve out and improve money market rules proposed by the Chair of the SEC, and supported by the Administration.

Representative Matters

- Organized and led coalition of third parties to successfully block a federal decision that would have negatively impacted tribal client's business interests.
- On behalf of a multibillion-dollar freight transportation and logistics company, worked with business and labor leaders and the House Education and the Workforce Committee to reform the multiemployer pension plan system. This bipartisan effort resulted in the enactment of legislation to protect multiemployer pension plans' solvency and prevent a bailout of the Pension Benefit Guaranty Corporation.
- Led the team for a major corporate client during a very intense period of crisis management when the company was under scrutiny from the Congress, including Hill outreach and extensive hearing preparation. This resulted in two successful hearings on Capitol Hill.
- Successfully blocked a rule proposed by the Department of Education that would have negatively impacted higher education client's operating status, through strategic outreach to Congressional leadership, and senior White House officials.
- On behalf of a Fortune 50 company, successfully defeated an effort by Congress to impose a sanctions framework on foreign parent with devastating consequences to our client.
- Successfully lobbied the Securities and Exchange Commission to carve out and improve money market rules proposed by the Chair of the SEC, and supported by the Administration.
- Faced with intense Congressional scrutiny, Brownstein worked with our client to develop congressional messaging, engage in meetings in the United States Senate, and prepare for a high profile congressional hearing, ultimately mitigating Congressional concerns.
- Led effort on behalf of a global financial services firm to initiate congressional oversight which resulted in successful termination of an enforcement action.
- Counsel to a Native American tribe before the Bureau of Indian Affairs on an issue related to off-reservation policy and gaming. Also worked with Congressional appropriators to secure support for loan guarantees of economic development projects.

- Brownstein successfully advocated against AT&T's proposed \$39 billion takeover of T-Mobile for an informal coalition of companies seeking to preserve a competitive mobile wireless marketplace.
- Lobbied Congress to include and reauthorize a "pro-investment provision" that allows businesses to deduct 100% of their equipment expenses to help stimulate the economy and job growth in 2008 and 2010.
- Brownstein successfully lobbied the State Department and White House Jobs Council to fix its visa processing backlog that was costing the government a significant loss of tourism income. Unable to secure tourist visas in a reasonable timeframe, many international travelers were forced to cancel vacations to the U.S. Brownstein approached and convinced the Administration that these small proposals would provide a big boost to the national economy. The State Department soon adopted and implemented an expedited processing service.
- Brownstein successfully assisted AMC Theatres in sensitive proceedings involving foreign investment, CFIUS, and occasioned political interest. Brownstein worked to inoculate these matters from undue political pressure.
- Spearheaded and facilitated successful labor negotiations on behalf of a transportation client with industry partners and reached a mutually beneficial outcome. Coordinated and worked with key Congressional and Administration figures throughout the negotiation process to ensure a favorable result.
- On behalf of Verizon and Comcast, successfully helped guide efforts to secure approval of spectrum transaction by both the Federal Communications Commission and the Department of Justice after significant congressional oversight.

Community

Board of Directors, Horton's Kids Inc.

Board of Directors, Consortium of Catholic Academies

Chair of Dinner Committee, Boehner-Lieberman Dinner

Board of Governors, National Republican Club of Capitol Hill

Publications & Presentations

- Congress Accelerates Toward CFIUS Expansion, *Brownstein Client Alert*, March 1, 2018
- Top Issues for New Administration - First 100 Days, Brownstein Podcast Series, December 15, 2016
- 2017 Congressional Calendar, *Brownstein Client Alert*, December 1, 2016
- Brownstein's 2016 Post Election Outlook, *Brownstein Client Alert*, November 9, 2016
- Congressional Outlook 2016: Banking, Co-Author, *Law360*, February 23, 2016
- NLRB Establishes New Joint Employer Test, *Brownstein Client Alert*, September 14, 2015
- Dodd-Frank 5 Years Later: Main Street Is Still Losing, Author, *Law360*, September 4, 2015
- Understanding and Working with the Senate and its Culture, Panelist, The Ripon Society's 5th Annual Legislative and Communications Directors Symposium on Leadership, February 20, 2015
- Minority Powerbrokers Q&A: Brownstein's Marc Lampkin, *Law360*, February 19, 2015
- 2015 Washington Outlook, *Brownstein Client Alert*, Feb. 2, 2015

Education

- J.D., 1991, Boston College Law School
- A.B., 1986, College of the Holy Cross

Admissions

- Massachusetts

Recognition

Chambers USA, 2019

Top Washington Lobbyists, *The Hill*, 2011-2017

Boston College Law Review

Frederick Douglass National Moot Court Team

Quoted in the *New York Times*, *Washington Post*, *Washington Times*, *Boston Globe*, *National Journal*, *The Hill*, *Roll Call* and the *Huffington Post*, and by the Associated Press

Membership

Board of Governors, National Republican Club of Capitol Hill