



| RANK | FIRM NAME | GROSS 2008 | GROSS 2007 | GAIN/LOSS | TOTAL LOBBYISTS | FIRM TYPE |
|------|---------------------------------|--------------|--------------|-----------|-----------------|-----------|
| 1 | Akin Gump Strauss Hauer & Feld | \$98,000,000 | \$89,800,000 | +9.1% | 40 | Law |
| 2 | Patton Boggs | \$87,300,000 | \$89,300,000 | -2.2% | 136 | Law |
| 3 | Hogan & Hartson | \$73,200,000 | \$71,400,000 | +2.5% | 34 | Law |
| 4 | Covington & Burling | \$55,200,000 | \$40,400,000 | +36.6% | 31 | Law |
| 5 | DLA Piper | \$50,600,000 | \$47,300,000 | +7% | 40 | Law |
| 5 | K&L Gates | \$50,600,000 | \$42,300,000 | +19.6% | 51 | Law |
| 7 | Holland & Knight | \$45,000,000 | \$45,100,000 | -0.2% | 54 | Law |
| 8 | Greenberg Traurig | \$33,600,000 | \$32,900,000 | +2.1% | 76 | Law |
| 9 | Dutko Worldwide | \$33,300,000 | \$35,100,000 | -5.1% | 63 | Non-Law |
| 10 | Cassidy & Associates | \$26,500,000 | \$27,900,000 | -5% | 36 | Non-Law |
| 11 | Van Scoyoc Associates | \$26,400,000 | \$27,000,000 | -2.2% | 54 | Non-Law |
| 12 | BGR Group | \$25,100,000 | \$30,200,000 | -16.9% | 14 | Non-Law |
| 13 | Sonnenschein Nath & Rosenthal | \$23,600,000 | \$22,800,000 | +3.5% | 18 | Law |
| 14 | McKenna Long & Aldridge | \$21,400,000 | \$19,100,000 | +12% | 26 | Law |
| 15 | Ogilvy Government Relations | \$20,700,000 | \$21,400,000 | -3.3% | 14 | Non-Law |
| 16 | Arnold & Porter | \$20,600,000 | \$18,900,000 | +9% | 4 | Law |
| 17 | Buchanan Ingersoll & Rooney | \$19,200,000 | \$18,800,000 | +2.1% | 26 | Law |
| 18 | Podesta Group | \$19,000,000 | \$13,200,000 | +43.9% | 23 | Non-Law |
| 19 | Venable | \$18,900,000 | \$17,600,000 | +7.4% | 23 | Law |
| 20 | Sidley Austin | \$18,000,000 | \$17,100,000 | +5.3% | 31 | Law |
| 21 | Quinn Gillespie & Associates | \$17,900,000 | \$20,200,000 | -11.4% | 17 | Non-Law |
| 22 | Dickstein Shapiro | \$17,100,000 | \$12,800,000 | +33.6% | 24 | Law |
| 23 | Williams & Jensen | \$16,700,000 | \$20,000,000 | -16.5% | 28 | Law |
| 24 | Brownstein Hyatt Farber Schreck | \$15,700,000 | \$14,300,000 | +9.8% | 32 | Law |
| 24 | Carmen Group | \$15,700,000 | \$18,300,000 | -14.2% | 30 | Non-Law |
| 26 | Livingston Group | \$14,000,000 | \$13,700,000 | +2.2% | 13 | Non-Law |
| 27 | PMA Group | \$13,700,000 | \$20,200,000 | -32.2% | 30 | Non-Law |

| RANK | FIRM NAME | GROSS 2008 | GROSS 2007 | GAIN/LOSS | TOTAL LOBBYISTS | FIRM TYPE |
|------|--|--------------|--------------|-----------|-----------------|-----------|
| 28 | Bingham McCutchen | \$13,000,000 | \$15,300,000 | -15% | 14 | Law |
| 29 | Alcalde & Fay | \$12,000,000 | \$12,500,000 | -4% | 23 | Non-Law |
| 29 | McGuireWoods | \$12,000,000 | \$9,600,000 | +25% | 32 | Law |
| 31 | Cornerstone Government Affairs | \$11,600,000 | \$10,600,000 | +9.4% | 17 | Non-Law |
| 32 | Capitol Tax Partners | \$11,300,000 | \$10,000,000 | +13% | 7 | Non-Law |
| 33 | Ferguson Group | \$11,200,000 | \$12,000,000 | -6.7% | 22 | Non-Law |
| 34 | Washington Council Ernst & Young | \$10,900,000 | \$12,100,000 | -9.9% | 17 | Non-Law |
| 35 | Bracewell & Giuliani | \$10,400,000 | \$9,200,000 | +13% | 16 | Law |
| 36 | Johnson, Madigan, Peck, Boland & Stewart | \$10,100,000 | \$8,800,000 | +14.8% | 18 | Non-Law |
| 37 | Alpine Group | \$9,400,000 | \$10,000,000 | -6% | 13 | Non-Law |
| 38 | Duberstein Group | \$9,300,000 | \$7,370,000 | +26.2% | 7 | Non-Law |
| 39 | McBee Strategic Consulting | \$9,200,000 | \$8,240,000 | +11.7% | 19 | Non-Law |
| 39 | Mehlman Vogel Castagnetti | \$9,200,000 | \$8,500,000 | +8.2% | 12 | Non-Law |
| 41 | Blank Rome Government Relations | \$9,000,000 | \$9,400,000 | -4.3% | 22 | Non-Law |
| 42 | Alston & Bird | \$8,700,000 | \$9,400,000 | -7.5% | 11 | Law |
| 42 | BKSH & Associates | \$8,700,000 | \$9,000,000 | -3.3% | 21 | Non-Law |
| 44 | Wexler & Walker Public Policy Associates | \$8,600,000 | \$9,700,000 | -11.3% | 21 | Non-Law |
| 45 | Breaux Lott Leadership Group | \$8,200,000 | N/A | N/A | 6 | Non-Law |
| 45 | Fierce, Isakowitz & Blalock | \$8,200,000 | \$8,400,000 | -2.4% | 8 | Non-Law |
| 47 | American Continental Group | \$7,900,000 | \$8,200,000 | -3.7% | 10 | Non-Law |
| 47 | Foley & Lardner | \$7,900,000 | \$7,900,000 | 0% | 18 | Law |
| 49 | Bockorny Group | \$7,700,000 | \$7,220,000 | +6.7% | 11 | Non-Law |
| 50 | Nossaman/O'Connor & Hannan* | \$7,500,000 | \$6,600,000 | +13.6% | 16 | Law |

*These two firms merged on July 1, 2008.