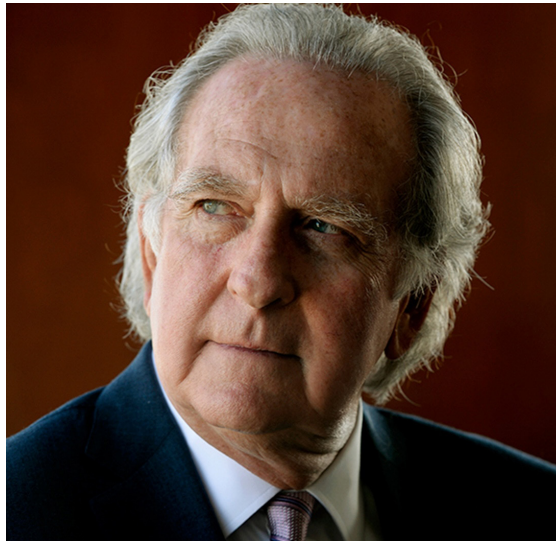


DENVER BUSINESS JOURNAL

POWER⚡BOOK



Norman Brownstein

Founder and chairman, Brownstein Hyatt Farber Schreck

What we're watching: Brownstein is one of the largest law firms in Denver and has carved out a prominent place in Washington, D.C., for its lobbying services. This year, the firm celebrated 30 years with a presence in D.C. and shows no signs of losing momentum. Since 2021, Brownstein has ranked No. 1 in the nation for lobbying revenue.

Role: At Brownstein, clients get access to the top legal minds in the industry, powerful policy knowledge and best-in-class business acumen to solve businesses' toughest challenges. Brownstein is a law and lobbying firm that has been making moves for more than 50 years to stay at the vanguard of its industry. You'll find our firm at the heart of many of the most important cases, the most significant deals and the country's most pivotal legislation. Sens. Ted Kennedy and Hank Brown fondly referred to me as "America's 101st Senator" and I think that does sum up pretty well what I do for clients, which is provide legal and policy solutions for their most intractable problems.

Notable projects: I have had the opportunity to be instrumental in the passage of numerous federal laws spanning six administrations and have worked tirelessly to combat antisemitism and secure funding from the U.S. government for cancer research. Here are other notable projects I'm working on: LA 2028 (Olympics),

private school tax credits and providing middle- and low-income workers with a retirement program.

Industry-changing idea: Bipartisanship is vital to success in the industry, and I'd like to see more of it.

Big goal: My goal is twofold: To continue to build on the unique culture which is made up of a remarkably talented and smart team and to continue to work with our clients and provide strategic solutions to their challenges and opportunities. We just celebrated the 30th anniversary of our Washington, D.C., office and my goal is to make our 40th anniversary as great an occasion for pride as our 30th was.

Anything else: In a few years, Brownstein will celebrate our 60th anniversary. That's a huge milestone. We have played on the world's biggest stage and have made a difference. We got here, I believe, because we always thought beyond ourselves. Beginning in Denver, we became involved in community affairs, which led to our involvement in public affairs and ultimately in politics itself. The greater our involvement, the greater our network of relationships, the greater our opportunities for business. And when we got those opportunities, we made the best of them. Since 2021, the firm has ranked number one nationally in terms of lobbying revenue.