



Robert C. Weiss

Of Counsel

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Los Angeles, California

His many years of sophisticated real estate and financing experience set Bob Weiss apart from most lawyers. Bob is a proven “deal maker” who has been directly involved in billions of dollars of commercial real estate and sophisticated financing transactions. Bob has the unique ability to focus on the business objectives of his clients and expertly create the legal framework to achieve them. His extensive experience includes acquisitions/dispositions, financing, option agreements, tenancies-in-common, leases, resolving title issues, due diligence, like-kind exchanges, loan restructuring, foreclosures, joint ventures, ground leases and numerous other transaction types.

His more than 20 years of business experience include senior executive positions at two national real estate firms, a mortgage banking company and time as a chief “lieutenant” for a Forbes 400 empire.

As Bob transitioned to the purely legal world more than a decade ago, many of his business contacts became clients, following his skillful ability to structure the desired business objectives and craft the legal documentation in a manner that made business objectives attainable.

Excelling in finding solutions for complex issues that arise in large transactions, Bob offers California and national real estate clients the full service capabilities to deal with commercial real estate transactions of any size that require sophisticated advice and counsel.

Practices

Real Estate

Previous Experience

- Represented a multi-billion dollar family with more than a 450-property portfolio in the purchase of five West Los Angeles properties that were being sold by a large investment banking firm for \$80 million.
- Completed an \$18 million dollar medical building purchase in Beverly Hills in 10 days.
- Structured and documented a purchase agreement for a \$120 million Brentwood high-rise in less than two weeks.
- Structured, documented and completed an incredibly difficult, \$176 million joint venture involving 1,600 acres in the Antelope Valley.
- Documented and completed a \$44 million dollar high-rise office building purchase in downtown Los Angeles.
- Represented one of the primary parties in a complex transaction for the sale of a 200,000-square-foot office building in collaboration with the sale of an operating business and a sublease through the Bankruptcy Court.
- Represented the purchaser of \$150 million of non-performing loans in 2009 at a 50 percent discount. Through his mortgaging banking background, Bob was able to return 100 percent of the invested capital in nine months.
- Prepared the transaction documentation for hundreds of millions of dollars of asset-based loans from private lenders.
- Represented CMBS borrowers in negotiating billions of dollars of loans and issuing the required opinions.

Community

Los Angeles County Reserve Deputy Sheriff

Founder of Thaliens Mental Health Facility

Former President of the Scopus Society of the American Friends of the Hebrew University

Publications & Presentations

- Arbitration of California Real Estate Disputes,
Brownstein Client Alert, February 12, 2019

Education

- J.D., University of California, Los Angeles School of Law
- B.S., *cum laude*, University of California, Los Angeles

Admissions

- California
- California Real Estate Broker

Recognition

Ranked in the Legal Network's official Top California Lawyers guide

Recipient of the Jack Webb Award from the LAPD Historical society

Received praise from the President of the United States, Bill Clinton for launching a lending program dedicated to public safety organizations